



Federated Co-operatives Limited (FCL) and ISM Canada (ISMC) sign five-year IT services agreement

New agreement brings proven IT innovation and services to advance success of FCL and the Co-operative Retailing System

About the Agreement – What it means

- The agreement allows FCL and ISMC to work together to ensure FCL's IT investments generate business values that support its long-term success
- Full infrastructure and mainframe services, applications renewal and maintenance are included in the scope of work
- About 27 FCL employees with expertise in the client environment will be offered roles with ISM Canada in a Saskatoon office, to be opened in the Spring of 2012
- Most of those who accept jobs with ISM Canada will be joining ISM Canada's Communications Energy & Paperworkers' Union CEP Local 911

The Benefits of the Agreement

- **Freedom to focus** – on FCL's core business plans and direction, while leveraging the proven technologies, solutions, and services offered by ISM Canada to public and private sector organizations for over 35 years
- **Reduce operating risk** – with constantly improved processes that protect critical systems and data, secure back-up and recovery services, and monitored performance, FCL can count on ISM Canada to maintain robust, resilient, accessible systems – to help drive business performance and success
- **Flexible, scalable capacity** – to meet evolving needs of FCL and its member co-operatives
- **Investing in Saskatchewan** – a partnership that keeps jobs at home while supporting ISM Canada's plans to strengthen its Saskatchewan presence
- **Human Resources benefits** – a union-friendly solution through which local IT professionals may build careers from their home locations, and continuing to work with one of Canada's Top 100 Employers for 2011, according to Mediacorp
- **Skills on demand** - FCL gains access to IBM's world-wide breadth and scope of innovation in IT solutions tailored for the retailing sector

ISM Canada: A new IT presence in Saskatoon

- This agreement facilitates ISM Canada's plans to extend its deep roots in Saskatchewan, by investing in establishing a staffed office in Saskatoon
- Through ISM Canada, parent company IBM is extending its long-standing presence in the City, where it has operated since 1948

- IT professionals based in Saskatoon will have new career opportunities open to them with one of Canada's leading IT employers and designated by Mediacorp as a 2011 Top Family Friendly Employer
- Client-focused and values-driven: 5-minute video profile about ISM Canada, with President and CEO, Dan McMurtry: <http://youtu.be/1JKsSNJL18>

For more information

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